APPENDIX

DEFINITIONS AND SOURCES OF DATA FOR VISITOR STATISTICS



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DEFINITIONS

Average Daily Census: Average number of visitors present daily in the State.

Average Length of Stay: Number of days visitors are in the State including the day of arrival and of departure.

Major Market Areas (MMAs): The following geographical areas are defined by the Hawaii Tourism Authority for marketing purposes to make the State more globally competitive:

- 1. U.S. West Pacific and Mountain States
- 2. U.S. East Other States in the Continental U.S.
- 3. Japan
- 4. Canada
- 5. Europe United Kingdom, Germany, France, Italy, and Switzerland
- 6. Oceania Australia and New Zealand
- 7. Other Asia China, Hong Kong, Korea, Singapore and Taiwan
- 8. Latin America Argentina, Brazil and Mexico
- 9. Other All countries and districts not listed in MMA 1 to 8 above, including Guam, Puerto Rico, U.S. Virgin Islands, and other U.S. territories
- 10. Hawaii Convention Center

Visitor: Out-of-state traveler who stayed in Hawaii for a period of time between one night but less than one year.

Domestic Visitor: Visitor who stayed in Hawaii for at least one night but less than one year arriving on flights from the U.S. mainland. A foreign resident from the U.S. mainland is counted as a domestic visitor.

International Visitor

Visitor who stayed in Hawaii for at least one night but less than one year arriving on flights from U.S. territories and foreign countries. An U.S. resident arriving in Hawaii on a flight directly from a foreign country is counted as an international visitor.

SOURCES OF DATA

The data in this report come from ten sources:

- 1. Monthly passenger counts for each airline,
- 2. International visitors by country of residence from the U.S. Immigration and Naturalization Service (INS),
- 3. International visitor counts by visa type from the INS, Honolulu office,

- 4. U.S. Customs declaration forms,
- 5. An International Intercept Survey at the Honolulu International Airport,
- 6. A Domestic in-flight survey of passengers on flights originating in the Mainland U.S.,
- 7. Honolulu International Airport billing records,
- 8. A Visitor Expenditure Survey for domestic visitors,
- 9. Honolulu and Hilo Harbor cruise ship passenger counts, and
- 10. A Visitor Plant Inventory survey (refer to DBEDT's 2000 Visitor Plant Inventory Report).

Airline Passenger Counts: Every airline (both chartered and scheduled) reports passenger counts each month to DBEDT. Those passenger counts provide the total number of arriving passengers. Visitor counts are derived by subtracting the estimated in-transit passengers, returning Hawaii residents, and intended residents as measured by the U.S. Customs Declaration Forms and domestic in-flight surveys.

U.S. INS, Washington, D.C.: Monthly reports from the Washington, D.C. offices of the U.S. Immigration and Naturalization Service provide counts of international visitors to Hawaii by their country of residence. The reports also identify those simply passing through Hawaii. Canadian and U.S residents are not included in these counts.

U.S. INS, Honolulu: Monthly reports from the INS Honolulu office provide counts of Canadian visitors, U.S. permanent residents and U.S. citizens coming on flights from international cities.

U.S. Customs Declaration Forms: All Customs Declaration Forms are systematically pulled for 10 days in each month to determine the number of returning Hawaii residents on international flights. The forms are also used to determine the state of residence of those living on the U.S. mainland, stopping over in Hawaii after their international trip. This survey does not collect names, addresses or other personally identifying information.

International Intercept Survey: The international intercept survey provides information on international visitor characteristics such as length of stay, island visitation patterns, accommodations, etc. The survey also collects information on visitor expenditures. It is distributed to a systematic sample of passengers in the boarding area and walkways at the Honolulu International Airport and the Kahului Airport on Maui. In 2000, a total of 51,846 such surveys were completed and processed.

Domestic Survey: The domestic survey form is on the reverse side of the Hawaii State Department of Agriculture's mandatory declaration form. The dual-sided form is distributed to passengers on all flights from the U.S. mainland to Hawaii every day of the year. Hawaii-bound air carriers from the U.S. mainland reported carrying 5,318,419 passengers in 2000, excluding intransit passengers who are only in Hawaii for a few hours. In 2000, there were 1,607,908 usable forms collected and processed. Each form represented an average party of 2.06 visitors, for a total of 3,312,290 surveyed passengers, which accounted for 62.3 percent of total passengers. The characteristics of respondents were attributed to non-respondents as well. All usable forms were optically scanned and tabulated to produce the results presented here.

Honolulu International Airport Billing Records: The billings records show the number of passengers on flights from Canada who were pre-cleared in Canada and not included in the INS, Honolulu reports.

Domestic Visitor Expenditure Survey: Approximately 2,200 surveys a month are sent to the place of accommodation of domestic visitors to obtain daily expenditure patterns. Only visitors who stay at least four days are selected. Beginning in 1999, the survey was sent to all types of accommodations on all islands. In 2000, there were 5,134 usable forms collected and processed.

Honolulu and Hilo Harbor Cruise Passenger Counts: All cruise ships entering Honolulu Harbor and Hilo Harbor report passenger counts to the Department of Transportation, Harbors Division. DBEDT obtains passenger counts from these harbors and estimates counts for Maui and Kauai based on this information. The DBEDT numbers specifically look at the number of passengers arriving in the state on cruise ships. Visitors flying to Hawaii and then boarding the cruise vessel are captured in the surveys of air passengers.